

R 291950Z MAR 93
FM CDRUSASAC ALEXANDRIA VA //AMSAC//

TO RUCIFRD/CDRATCOM ST LOUIS MO //AMSAT-I-I//
RUEPNMC/CDRCECOM FT MONMOUTH NJ //AMSEL-LC-SA//
RUKGWMA/CDRTACOM WARREN MI //AMSTA-B//
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RUCDGDA/CDRMICOM REDSTONE ARS AL //AMSMI-SA//
INFO RUEMANB/CDRUSASAC NEW CUMBERLAND PA //AMSAC-0//

UNCLAS

SGD MG WILLIAM A. FITZGERALD, JR., CG, USASAC

SUBJ: DIRECT COMMUNICATION POLICY

- A. MSG, USASAC, AMSAC-MP-R, 081345Z JUL 86, SUBJ: DIRECT COMMUNICATION
WITH FOREIGN COUNTRIES
B. ARMY MATERIEL COMMAND (AMC) CIRCULAR, 340-6, 1 FEB 89, SAB

1. THIS MESSAGE RESTATES AND RECONFIRMS EXISTING AMC AND U.S. ARMY SECURITY ASSISTANCE COMMAND (USASAC) POLICY ON DIRECT COMMUNICATION PROVIDED BY REFS A AND B. REF A ADDRESSES THE ISSUE OF DIRECT COMMUNICATION AMONG MAJOR SUBORDINATE COMMANDS (MSCS), SECURITY ASSISTANCE ORGANIZATIONS (SAOS), AND REPRESENTATIVES OF FOREIGN COUNTRIES. REF B DISCUSSES DIRECT COMMUNICATION BY AMC FIELD COMMANDS/ACTIVITIES WITH OTHER DEPARTMENT OF THE ARMY (DA) OFFICES, DEPARTMENT OF DEFENSE (DOD) ELEMENTS, FEDERAL AGENCIES, AND FOREIGN COUNTRIES.

2. REF A OUTLINED THE NEED FOR TIGHT CONTROL OF DIRECT COMMUNICATION AMONG USASAC, THE INTERNATIONAL LOGISTICS/SECURITY ASSISTANCE (SA) DIRECTORATES AT THE MSCS, SAOS, AND FOREIGN COUNTRIES. IT CLEARLY STATES THAT **USASAC SERVES AS THE EXECUTIVE AGENT FOR ARMY SA ACTIVITIES**. THOSE DUTIES INCLUDE, BUT ARE NOT LIMITED TO, COORDINATION OF TELEPHONIC AND WRITTEN COMMUNICATIONS TO SAOS, FOREIGN COUNTRIES, DA, DSAA, OTHER MILITARY DEPARTMENTS (MILDEPS), AND OTHER AGENCIES. IT IS RECOGNIZED THAT THERE ARE INSTANCES WHEN DIRECT COMMUNICATION BETWEEN AN MSC, THE SAO, AND OTHERS MAY BE DESIRABLE AND NECESSARY, BUT THAT USUALLY INVOLVES EXCEPTIONS.

3. REF B, PARA 3. J, MAKES THE SAME POINT: " THE U.S. ARMY SECURITY ASSISTANCE COMMAND WILL BE THE ONLY AMC ORGANIZATION TO RELEASE SECURITY ASSISTANCE/FMS PRICING DATA/INFORMATION TO OTHER AGENCIES OUTSIDE OF AMC OR TO FOREIGN COUNTRIES."

4. EXCEPTIONS TO THE GENERAL POLICY OF USASAC BEING THE SOLE POINT OF CONTACT (POC) WITH SAOS AND THOSE ELEMENTS MENTIONED ABOVE WILL BE MADE TO ENHANCE RESPONSIVENESS AND INFORMATION SHARING, ONLY WHEN THE INFORMATION IS OF A TECHNICAL NATURE. BUT EVEN THEN, USASAC MUST BE KEPT INFORMED OF ANY DIRECT CONTACTS WITH SAOS, FOREIGN REPS, DA, DSAA, OTHER MILDEPS, AND SO ON. IN NO CASE SHOULD AN MSC, UNLESS COORDINATED WITH AND APPROVED BY USASAC, COMMUNICATE DIRECTLY WITH OTHER ORGANIZATIONS CONCERNING CHANGES IN THE SCOPE OF WORK OF A FOREIGN MILITARY SALES CASE, CHANGES IN THE DELIVERY SCHEDULE OR CHANGES IN PRICE, OR OTHER INFORMATION OF THAT NATURE. THE USASAC UNDERSTANDS THE NEED FOR OCCASIONAL DIRECT COMMUNICATION TO RESOLVE STRICTLY TECHNICAL ISSUES. WE WANT TO SHARE INFORMATION, BUT IN A RATIONAL, CONTROLLED MANNER. IF THE PROBLEM IS URGENT, USASAC MUST KNOW ABOUT IT BEFORE, NOT AFTER THE FACT.

5. REQUEST THIS MESSAGE BE GIVEN WIDEST POSSIBLE DISSEMINATION.

6. THE POC IS MR. ORR, AMSAC-MP-R, DSN 284-8433/34.